The traditional turnover of the President’s Gavel from outgoing President Mary Ellen Jones to the incoming President of The Wings Club Foundation, Scott Donnelly, took place on March 29, 2017, at the Yale Club, thus kicking off our 75th Anniversary year.

Mr. Donnelly thanked Ms. Jones for her leadership during what was an outstanding year for the Foundation. He then outlined the objectives for the upcoming year: “to refine and improve the many programs currently in place, increase the scholarship awards and roll out the SIM program, which provides scholarships, internships and mentorship.”

The 8th Annual Wings Club/IAWA Outstanding Aviator Award was presented to Major Heather Penney (USAF retired) acknowledging her heroism and the one-way mission she undertook on September 11, 2001, to take down hijacked United Airlines flight 93 with an unarmed F-16. (An excerpt from Heather Penny’s remarks is on page 9).

2017 Distinguished Achievement Award
Acknowledging outstanding accomplishments in the field of aviation, the 2017 Distinguished Achievement Award will be presented to Gary Kelly, Chairman of the Board and Chief Executive Officer, Southwest Airlines. The presentation will take place on October 20, 2017, at the 75th Annual Awards Gala to be held at the New York Hilton Midtown.
Dear Wings Club Members:

This year marks the 75th anniversary of the Wings Club. Since its founding, the Club has welcomed many of the most distinguished names in aviation, visionary leaders who have helped shape the industry.

Today, the Wings Club continues to be a premier forum for the discussion of aviation topics. That tradition will carry on as we present an outstanding schedule of speakers throughout the year at our monthly Aviation Leader Series luncheons. We will also be expanding our events to include new international locations. In October at our annual Gala, it will be our honor to recognize Gary Kelly, Chairman and Chief Executive Officer of Southwest Airlines with Distinguished Achievement Award.

The Wings Club Foundation is also committed to supporting educational opportunities for students pursuing an education in the field of aviation. During the upcoming year, we will be implementing the SIM program, which provides scholarships, internships and mentorship to promising aviation students. We will also continue our Aerospace on Campus student outreach program. This program has been very successful. To date, executives from the Wings Club have made presentations at 12 universities and have reached over 1,200 students.

The Wings Club mission also includes support for charitable organizations that use aviation to help those in need. At our Gala, we will be pleased to recognize the Corporate Angel Network for the extraordinary work that they do arranging flights for cancer patients.

The success of all of our initiatives would not be possible without the substantial support of the Wings Club membership. Through your generosity and support, our programs continue to thrive.

We look forward to celebrating our 75th anniversary year and hope to see you at our upcoming events.

Best regards,

Scott Donnelly
President
The Wings Club Foundation
Mr. Immelt responded to a set of diverse topics ranging from NAFTA (North American Free Trade Agreement), globalization, taxes, infrastructure improvements, technology, doing business in China, to other core elements of GE’s business including health care. When asked how optimistic he was about tax reform, he replied, “I think it is such a priority. If we get tax reform … we will be happy business people.” In reference to aviation, he remarked, “One of the things that makes this room fun, to be part of the Club, is the merger between science, technology, safety, globalization and the high stakes. There is no industry quite like this.”
MARCH LUNCHEON

Abdol Moabery, John Stack, Randy Greene, Doug Walker

Greg Hall, Randy Greene, Bruce Whitman, Jim Parker

Justin Brownlee, Jean Lydon-Rodgers, Douglas Izarra

Students from New York University

Gary Karatham, Andrew Welters, Ron Russo
Mr. Paulo Cesar Silva  
Chief Executive Officer, Embraer S.A.  

Interviewed by:  
Joe Anselmo  
Editor-in-Chief of Aviation Week & Space Technology  

“The launch of the ERJ 145 family made Embraer what it is today,” stated Mr. Silva. Today, the Embraer Phenom 300 is the world’s most delivered business jet – and it has been for the past four consecutive years. Responding to a question on the future landscape of Embraer, Mr. Silva said, “We will stay strong where we are, with commercial representing 60% of our revenues and the remainder from business services and support. Business aviation will come back – especially in the US – with a steady but slower growth.”
APRIL LUNCHEON

David Davenport, Ken Gazzola, Paulo Cesar Silva, Scott Donnelly, Bruce Whitman

Jennifer Clay, Kelly Cusack, Suraia Muni, Nilcer Arzu, Daniel Scott

Ana Vassallo, Sebastien Maury, Paul Kudra, Mary Ellen Jones, Eric Dinicola, Sara Banda, Stephanie Pickens, Paula Oechsa

Phil Bolger, Tom Hollahan, Mary Ellen Jones, Paulo Cesar Silva, Gary Spulak

Scott Donnelly, Marion Blakey, Paulo Cesar Silva, Ed Eppler

Bradley Rubinstein, Ralph Tragale, EJ Mullins
Mr. Ed Bastian  
Chief Executive Officer, Delta Airlines  

Interviewed by:  
Scott Mayerowitz  
Editor, Associated Press  

Speaking on the topic of customer service, Mr. Bastian noted, “The customer experience is more than just showing up safe and on time with your bags. We want to make certain that people are enjoying the experience as much as we can. Take the free snacks in coach – it seemed like there were only three pretzels in a bag, which left the customers chewing on cellophane – which wasn’t healthy – so we found a better approach. We brought in branded companies and now they are competing for the right to be on board.”
Mr. Oscar Munoz  
Chief Executive Officer, United Airlines  

Mr. Munoz spoke to his objective of telling the United Airlines story and deepening the audience’s connection and trust in the airline by highlighting the differences between a “journey of creation” and a “journey of transformation.” Noting that United is in an early phase of a journey of transformation – turning around a 90-year old company and culture is a huge endeavor - he continued, “The first objective I undertook was taking the conversation about United from one that was all about ‘What’s Wrong’ and changing it to an exciting ‘What’s Next.’”
Ms. Penney haltingly recounted her experience on 9/11, “We were not an alert squadron, but we got the call from the secret service. Dick Cheney had said ‘don’t we have fighters at Andrews - get somebody airborne.’ We had no live missiles; we had only 210 rounds of training bullets between (Major) Marc Sasseville and me. That wouldn’t be sufficient for what we had to do. Once we were airborne, we were burning worms, wide line abreast to make sure we didn’t miss anything, but we never found anything...It is always a little awkward for me to receive recognition for something we didn’t do and that the passengers on flight 93 did.”
Mr. Dómhnal Slattery  
Chief Executive Officer, Avolon

On the occasion of the 11th Annual Dublin Luncheon, Mr. Slattery looked back at his 28-year career and the most important lessons he had learned. He remarked that strategy, vision and timing are all “really important,” but most important was that the culture and values of your organization made the difference between success and failure. “If you can get your values right and culture clearly defined, and you live them day to day from top to bottom, you are 80% of the way to success in any business you run.”
Mr. John-Christophe Gallagher  
VP and General Manager, Customer Experience  
Bombardier Business Aircraft

In discussing the 50 years of Business Aviation since the advent of the first Lear jet, Mr. Gallagher observed that the industry has grown to 40 models of aircraft in the market today. “Business aviation has moved beyond just providing transportation; consumers have a choice of more than one option and we have to focus on meeting evolving customer needs. The next phase of business aviation is about redefining and enhancing the in-flight experience with human-centered design, layout and amenities (with connectivity the absolutely most important) and overall aircraft style and design.”
Members of the Wings Club Foundation’s Board of Governors and the Aviation Week Network visited three university campuses this spring.

Presentations were delivered at Embry-Riddle by Gary Spulak, Greg Hamilton and John Croft; NYU by Mary Ellen Jones, Craig Jenks, Joe Anselmo and Madhu Unrikshaven and The University of Texas, Arlington, by Elise Eberwin and Carole Hedden. Entitled “Opportunities Unleashed; an Insiders Perspective on the Industry,” the interactive sessions explored careers in aerospace and student programs offered through the Wings Club Foundation and Aviation Week to foster the students’ interest in aviation and aerospace.
Fifth Annual Wings Club Foundation Golf Invitational – May 15, 2017

Held at Burning Tree Country Club, the Fifth Annual Golf Invitational boasted a record number of sponsors. This was the fifth year that Embraer had been the presenting sponsor of the event. Taking home the trophy for the lowest net score was the team from L-3 Technologies, made up of Dan Azmon, Ralph D’Ambrosio, Mauro Fantini and Stephen Souza.

Book Review and Signing – June 14, 2017

Mark Boyd spoke for his father, reading key passages of the book *A Great Honor, My Life Shaping 20th Century Transportation* by Alan S. Boyd, which was originally intended as a way for Alan to pass on stories of his life to his grandchildren. The book spans the period from when planes were an exception to when they had become basic transportation and provides an insider’s view of the times.
September Luncheon
September 28, 2017
The Yale Club
Speaker: TBA

Annual Awards Gala
October 20, 2017
New York Hilton Midtown
Distinguished Achievement Award
Recipient: Gary C. Kelly, Chairman & CEO, Southwest Airlines

November Luncheon
November 16, 2017
The Yale Club
'Sight Lecture'
Speaker: Jim Albaugh, President & CEO (Retired), Boeing Commercial Airplanes, The Boeing Company

December Luncheon
December 14, 2017
The Yale Club
Speaker: Gary C. Kelly
Chairman, & CEO
Southwest Airlines